



Essentials of Contract Law for Technical Experts

Procurement is often a team effort. Major procurement projects are not handled by buyers alone, but require input from a range of specialists, including engineers, scientists, project managers and other professionals. This seminar has been designed to help those technical experts understand the fundamentals of contract law and intellectual property so they can make a greater contribution to the procurement process.

The programme

This one-day course is presented in plain English, avoiding the use of legal jargon. A number of practical everyday examples will be used to help you understand the legal principles.

- Why written contracts are important
- The need for detailed written technical specifications
- The danger of pre-contractual statements
- The importance of involving commercial colleagues at an early stage
- Guidance on negotiation and dealing with suppliers
- The risks of making an unintentional amendment to a contract
- Methods of protecting confidentiality
- An overview of intellectual property rights

Who should attend?

- Engineers, scientists, IT specialists, health, safety and environmental professionals, project managers and others outside procurement who are involved in drawing up specifications for bought-in goods, service and works or other aspects of supply chain management.
- Managers whose remit includes responsibility for procurement and others who deal regularly with suppliers.

Benefits of Attending

- Understand the basic legal principles underlying commercial contracts
- Avoid exposing your organization to unintended and potentially costly legal risks
- Deal more confidently with suppliers
- Assist your procurement colleagues achieve the best deals.