



## Practical Issues in Drafting IT Contracts

Most organisations have a critical reliance on the performance of Information Technology (IT). When it comes to drafting the contract there are some vital issues to take into consideration. This short programme sets out to examine these from a legal perspective.

### The programme

This short programme looks at the contract elements that need to be addressed by both buyers and sellers. Topics covered include:

- Definitions
- Specification
- Timescales
- Change control
- Licenses/IP
- Third party software
- Agile contracts
- Waterfall contracts
- SLA
- Data conversion/acceptance
- Data Protection
- Penalties for non performance
- Payment
- Indemnities
- Dispute resolution
- Jurisdiction

### Who should attend?

- Lawyers and other legal advisors on IT contracts
- IT specialists and project managers and others involved in specifying the IT requirement
- Procurement specialists concerned with IT contracts.
- Sales and marketing specialists concerned with supplying IT.

### Benefits of Attending

- Understand the principles of IT contracts
- Know what to seek and what to avoid in an IT contract
- Increased confidence in negotiating with IT suppliers and customers
- Understand the dangers and pitfalls and how to avoid them

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